

Business Insurance (BIN) Newnham

September 2014 (or later) Entry

September / January
Semester 1

ISC 100
Introduction to Seneca Studies
(2 hours)

CIP 011
Principles and Practices of Insurance
(3 hours)

QNM 106
Mathematics of Finance
(4 hours)

BAM 101
Introduction to Business Administration
(3 hours)

EAC 150
College English
(3 hours)

January / May
Semester 2

FCS 240
Foundations of Customer Service
(3 hours)

CIP 012
Insurance on Property
(3 hours)

CIP 014
Automobile Insurance - Part I
(3 hours)

ACC 106
Accounting 1
(3 hours)

MRK 108
Marketing I
(3 hours)

LIBERAL STUDIES ELECTIVE 1
(3 hours)

September
Semester 3

BUS 400
Business Economics
(3 hours)

CIP 013
Insurance Against Liability - Part I
(3 hours)

CIP 120
Underwriting Essentials
(3 hours)

SMS 202
Microcomputer Business Applications
(3 hours)

EAC 394
Effective Business Writing
(3 hours)
Pre-req. EAC 150

LIBERAL STUDIES ELECTIVE 2
(3 hours)

January
Semester 4

CIP 039
Fraud Prevention and Awareness
(3 hours)

CIP 110
Essentials of Loss Adjusting
(3 hours)

CIP 130
Essential Skills for the Insurance Broker
and Agent

BIN 400
Professional Issues in Insurance
(3 hours)

MGS 350
Management Studies: Canadian
Business Law

LIBERAL STUDIES ELECTIVE 3
(must be a LITERATURE subject)
(3 hours)

NOTE:

Students in the BIN program must maintain a GPA of 2.0 or better to remain in the program.

ALL BIN students must take 3 LIBERAL STUDIES ELECTIVES, and at least one of these must be a literature option - these electives begin with an EAC or SES code.

Last Updated: November 2014