

## BUSINESS ADMINISTRATION - Financial Planning

3-year Diploma with optional co-op  
September 2014 & Onwards Entry

September / January / May Year 1, Level 1	September / January / May Year 1, Level 2	September / January Year 2, Level 3	January / May Year 2, Level 4	September Year 3, Level 5	January / May (only for co-op) Year 3, Level 6
<b>BAM 101</b> Intro. to Business Administration (3 hours) <b>Co-req. EAC 149 or EAP 500</b>	<b>ACC 106</b> Accounting I (3 hours)	<b>ACC 212</b> Financial Analysis (3 hours) <b>Pre-req. ACC 106</b>	<b>BUS 205</b> Entrepreneurship for Financial Services (3 hours) <b>Pre-req. BAM 101</b>	<b>RFC 122</b> Taxation for Financial Planners (3 hours) <b>Pre-req. RFC 121, FIS403</b>	<b>QNM 222</b> Business Statistics (4 hours) <b>Pre-req. QNM 106</b>
<b>EAC 150</b> College English (3 hours)	<b>MGS 350</b> Canadian Business Law (3 hours) <b>Co-req. EAC 149 or EAP 500</b>	<b>EAC 394 or EAC594</b> Effective Business Writing (3 hours) <b>Pre-req. EAC 150</b>	<b>BUS 400</b> Business Economics (3 hours) <b>Co-req. EAC 150</b>	<b>RFC 124</b> Risk Management and Insurance (3 hours) <b>Pre-req. RFC 121, FIS403</b>	<b>RFC 221</b> Retirement Planning and Benefits (3 hours) <b>Pre-req. RFC 122</b>
<b>ISC 100</b> Introduction to Seneca Studies (2 hours)	<b>MRK 213</b> Strategic Marketing and Planning (4 hours) <b>Pre-req. MRK 108</b>	<b>HRA 701</b> Introduction to Human Resources Management (3 hours)	<b>FIS 403</b> Financial Management (4 hours) <b>Pre-req. ACC 212, SMS 202</b>	<b>RFC 125</b> Understanding Investments and Strategies (4 hours) <b>Pre-req. RFC 121, FIS403</b>	<b>RFC 222</b> Estate Planning (3 hours) <b>Pre-req. RFC 122</b>
<b>MRK 108</b> Marketing I (3 hours) <b>Co-req. EAC 149 or EAP 500</b>	<b>SMS 202</b> Microcomputer Business Applications (3 hours)	<b>OPM 400</b> Intro. to Production & Operations Management (4 hours) <b>Pre-req. QNM 106, SMS202</b>	<b>OBR 250</b> Organizational Behaviour (3 hours) <b>Pre-req. BAM 101</b>	<b>RFC 126</b> Canadian Investment Funds (2 hours) <b>Pre-req. RFC 121, FIS403</b>	<b>RFC 225</b> Investment Strategies and Tactics (4 hours) <b>Pre-req. RFC 125</b>
<b>QNM 106</b> Mathematics of Finance (4 hours)	<b>GENERAL EDUCATION 1</b> (3 hours)	<b>GENERAL EDUCATION 2</b> (3 hours)	<b>RFC 121</b> Intro. to Financial Planning and Economics (4 hours) <b>Pre-req. QNM106, ACC212</b>	<b>RFC 127</b> Call Centre Operations (2 hours) <b>Pre-req. RFC 121, FIS403</b>	<b>RFC 230</b> Financial Planning Management (3 hours) <b>Pre-req. RFC 122, RFC 125</b>
				<b>RFC 223</b> Ethics and Marketing of Financial Products (3 hours) <b>Pre-req. RFC 121, FIS403</b>	<b>GENERAL EDUCATION 3</b> (3 hours)
				<b>CAP 500</b> Career Planning (1 hour) (non-coop only) or <b>CPP 100</b> Co-op Professional Theory	<b>CWT 100</b> Co-op Work Term January Only
					<b>CPP 200</b> Co-op Professional Practice (1 hour) (co-op students only)

**NOTES:**

**ALL BAF STUDENTS:**

ECN550 cannot be used as a General Education course in this program.

Students assessed at QNM103 for Math must take QNM103 in Semester 1 and QNM104 in Semester 2. (QNM103 + QNM104 = QNM106)

RFC121 and FIS403 must be completed before progressing to Semester 5.

**Co-op Students:**

To be eligible to apply for BAF, students must achieve a minimum grade of "B" in RFC121 and a minimum grade of "C" in FIS403 and EAC394/EAC594.

To be eligible for BAF Semester 5, students must complete ALL subjects from semesters 1-4 AND maintain a minimum GPA of 3.0 or better.

For other BAF requirements, please contact the Co-op Coordinator.

**Professional Certification:**

Canadian Securities Course (CSC) Exams 1 and 2 preparation is taught in RFC125 and RFC225.

Canadian Investment Funds Course (CIFC) exam preparation is taught in RFC126.