

FINANCIAL SERVICES - CLIENT SERVICES (FSA) Newnham

Pre-September 2014 Entry

September Year 1, Level 1 6 subjects	January Year 1, Level 2 6 subjects	September Year 2, Level 3 7 subjects	January Year 2, Level 4 6 subjects
<p>ACC 106 Accounting I (3 hours)</p>	<p>ACC 212 Financial Analysis 1 (3 hours) Pre-req. ACC106</p>	<p>BUS 400 Business Economics (3 hours) Pre-req. EAC149</p>	<p>CIP 011 Principles and Practices of Insurance (3 hours)</p>
<p>BUS 106 Intro. to Business Administration (4 hours)</p>	<p>FCS 240 Foundations of Customer Service (3 hours)</p>	<p>CAP 500 Career Planning and Job Search (1 hour)</p>	<p>MGS 350 Management Studies: Canadian Business Law (3 hours)</p>
<p>EAC 150 College English (3 hours)</p>	<p>MRK 108 Marketing I (3 hours)</p>	<p>EAC 394 Effective Business Writing (3 hours) Pre-req. EAC 150</p>	<p>RFC 127 Call Centre Operations (2 hours) Pre-req. RFC 121</p>
<p>ICA 001 Introduction to Computers (2 hours)</p>	<p>OBR 250 Organizational Behavior (3 hours) Pre-req. BUS106, EAC149</p>	<p>MAP 100 Mortgage Agent (3 hours)</p>	<p>RFC 128 Canadian Investment Funds (3 hours) Pre-req. RFC 121</p>
<p>QNM 106 Mathematics of Finance (4 hours)</p>	<p>SOC 270 Interpersonal and Intercultural Communications (3 hours)</p>	<p>RFC 121 Intro. to Financial Planning and Economics (4 hours)</p>	<p>RFC 223 Ethics and Marketing of Financial Products (3 hours)</p>
<p>SSC 100 Strategies for Success (2 hours)</p>	<p>GENERAL EDUCATION 1 (3 hours)</p>	<p>SMS 202 Microcomputer Business Applications (3 hours)</p>	<p>GENERAL EDUCATION 3 (3 hours)</p>
		<p>GENERAL EDUCATION 2 (3 hours)</p>	

Date revised: March 2016

NOTE:

Students in the FSA program must maintain a GPA of 2.5 or better to remain in the program.

Students must successfully complete EAC 149 before entering semester 3.

Students must successfully complete EAC 150 before entering semester 4.

Students with an assessment result indicating remedial math should take QNM 103 in Semester 1 & QNM 104 in Semester 2 (QNM 103 + QNM 104 = QNM 106)

ALL FSA students must take 3 GENERAL EDUCATION COURSES, and at least one of these electives must be from a different area of interest than the others.