

FINANCIAL SERVICES - CLIENT SERVICES (FSA) Newnham

September 2014 & Onwards Entry

Year 1, Level 1 Terms Offered: Fall 5 courses	Year 1, Level 2 Terms Offered: Winter 6 courses	Year 2, Level 3 Terms Offered: Fall 6 courses	Year 2, Level 4 Terms Offered: Winter 6 courses
ACC 106 Accounting I (3 hours)	ACC 212 Financial Analysis 1 (3 hours) Pre-req. ACC106	BUS 400 Business Economics (3 hours) Co-req. EAC 149 / EAP 500	CIP 011 Principles and Practices of Insurance (3 hours)
BAM 101 Intro. to Business Administration (3 hours) Co-req. EAC 149 / EAP 500	FCS 240 Foundations of Customer Service (3 hours)	CAP 500 Career Planning and Job Search (1 hour) Co-req. EAC 150	MGS 350 Canadian Business Law (3 hours) Co-req. EAC 150
EAC 150 College English (3 hours)	MRK 108 Marketing I (3 hours) Co-req. EAC 149 / EAP 500	EAC 394 or EAC594 Business Communications (3 hours) Pre-req. EAC 150	RFC 127 Call Centre Operations (2 hours)
ISC 100 Intro to Seneca Studies (2 hours)	OBR 250 Organizational Behavior (3 hours) Pre-req. BAM101	MAP 100 Mortgage Agent (3 hours)	RFC 128 Canadian Investment Funds (3 hours) Pre-req. RFC 121
QNM 106 Mathematics of Finance (4 hours)	SOC 270 Interpersonal and Intercultural Communications (3 hours)	RFC 121 Intro. to Financial Planning & Economics (4 hours) Pre-req. ACC 212	RFC 223 Ethics & Marketing of Financial Products (3 hours) Pre-req. RFC 121
	GENERAL EDUCATION 1 (3 hours)	SMS 202 Microcomputer Business Applications (3 hours)	GENERAL EDUCATION 3 (3 hours)
		GENERAL EDUCATION 2 (3 hours)	

NOTE:

Students in the FSA program must maintain a Program GPA of 2.5 or better.

Students must successfully complete EAC 149 before entering Semester 3.

Students must successfully complete EAC 150 before entering Semester 4.

Students with an assessment result indicating remedial math should take QNM 103 in Semester One & QNM 104 in Semester Two

(QNM 103 + QNM 104 = QNM 106)

ALL FSA students must take 3 GENERAL EDUCATION COURSES, and at least one of these must be from a different area of interest than the others.

Date revised: March 2016