

## BUSINESS ADMINISTRATION MANAGEMENT (BAG) 3-year Advanced Diploma Program, Newnham

*Applicable for students who start the program between Fall 2014 and Fall 2016*

Level 1 Winter, Summer, Fall	Level 2 Winter, Summer, Fall	Level 3 Winter, Summer, Fall	Level 4 Winter, Summer, Fall	Level 5 Winter, Fall	Level 6 Winter, Summer
<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>QNM 106 - 4 hrs.</b>                      Mathematics of Finance  <i>Based on Skills Assessment                      (you may qualify for MTH158,                      QNM103, or QNM106) *</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>BAM 101 - 3 hrs.</b>                      Introduction to Business Administration  <i>Coreq. EAC149 or EAP500 or                      EAC150 **</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>PPS 100 - 3 hrs.</b>                      Professional Presentation Skills                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ISC 100 - 2 hrs.</b>                      Intro. to Seneca Studies                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>EAC 150 - 3 hrs.</b>                      College English  <i>Based on Skills Assessment (you                      may qualify for EAP300,                      EAC149/EAP500, or EAC150)</i> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>SMS 202 - 3 hrs.***</b>                      Microcomputer Business Applications (MS Excel)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MRK 108 - 3 hrs.</b>                      Intro to Marketing  <i>Coreq. EAC149 or EAP500                      or EAC150 **</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ACC 106 - 3 hrs.</b>                      Accounting                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MAN 200 - 3 hrs.</b>                      Innovation and Entrepreneurship                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OBR 250 - 3 hrs.</b>                      Organizational Behaviour  <i>Prereq. BAM101</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>XXX xxx - 3 hrs.</b>                      General Education Course ****                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OPM 400 - 3 hrs.</b>                      Production &amp; Operations Management  <i>Prereq. SMS202 &amp; QNM106</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>SMS 310 - 3 hrs.</b>                      Data Analysis Tools for Business  <i>Prereq. SMS202</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>HRA 701 - 3 hrs.</b>                      Human Resources                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>CSS 300 - 3 hrs.</b>                      Customer Service Solutions  <i>Prereq. MRK108</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>CAP 500 - 1 hrs.</b>                      Career Planning                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>EAC 594 - 3 hrs.</b>                      Business Communication for the Digital Workplace  <i>Prereq. EAC150</i> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>CRM 400 - 3 hrs.</b>                      Sales and Technology  <i>Prereq. MRK108</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ACC 212 - 3 hrs.</b>                      Financial Analysis  <i>Prereq. ACC106</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MGS 350 - 3 hrs.</b>                      Management Studies: Canadian Business Law  <i>Coreq. EAC149 or EAP500</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>BUS 400 - 3 hrs.</b>                      Business Economics (Macroeconomics)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MAN 400 - 3 hrs.</b>                      Project Management                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>XXX xxx - 3 hrs.</b>                      General Education Course ****                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MSC 510 - 3 hrs.</b>                      Decision Analysis II  <i>Prereq. SMS310</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>FIS 403 - 3 hrs.</b>                      Financial Management  <i>Prereq. ACC212</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>QNM 223 - 3 hrs.</b>                      Business Statistics Using Excel  <i>Prereq. QNM106 &amp; SMS202</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MGS 521 - 3 hrs.</b>                      Business Ethics and Values                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>IBM 600 - 3 hrs.</b>                      International Business Management                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MGS 524 - 3 hrs.</b>                      Effective Leadership                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MGS 410 - 3 hrs.</b>                      Management Studies  <i>Prereq. ACC212</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MAN 600 - 3 hrs.</b>                      Business Plan                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MGS 522 - 3 hrs.</b>                      Negotiation Strategies for Business                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ECN 501 - 3 hrs.</b>                      Principles of Microeconomics                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>XXX xxx - 3 hrs.</b>                      Professional Option Course                 </div>

*Prereq. = Pre-requisite Course(s); Coreq. = Co-requisite Course(s)*

**BAG students must maintain a Program GPA of 2.0 or better.**

- \* Students with a Skills Assessment score indicating they require QNM103 in Level 1 should take QNM104 in Level 2 (QNM103 + QNM104 = QNM106).
- \*\* Students with a Skills Assessment score indicating they require EAP300 cannot take BAM101 or MRK108 until they pass EAP300.
- \*\*\* For those students who started the program in Fall 2014, Winter 2015, or Summer 2015, SMS202 was in the first semester.
- \*\*\*\* General Education courses must be from at least two different content areas (check website: [www.senecacollege.ca/school/els](http://www.senecacollege.ca/school/els)); ECN550 is not considered a General Education course in this program.