

## Business Administration - International Business (BAB -- formerly INB)

Location: Newnham Campus Jan 2017 Start & Onward

FOUNDATION		APPLICATION		MASTERY	
Level 1 Fall, Winter, Summer	Level 2 Fall, Winter, Summer	Level 3 Fall, Winter, Summer	Level 4 Fall, Winter, Summer	Level 5 Fall, Winter	Level 6 Winter, Summer
<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>ISC100 - 2 hours</b>                      Introduction to Seneca Studies  <i>Equiv. PSY356</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>QNM 106 - 4 hours</b>                      Mathematics of Finance  <i>Also available in Part-time Studies</i>  <i>Equiv. QNM103 plus QNM104*</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>BAM101 - 3 hours</b>                      Introduction to Business Administration                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB 220 - 3 hours</b>                      Intercultural Organizational Behaviour &amp; Communication                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SMS 333 - 3 hours</b>                      Computer Applications                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>EAC 150 - 3 hours</b>                      College English  <i>Also available in Part-time Studies</i> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>ACC 106 - 3 hours</b>                      Accounting I  <i>Also available in Part-time Studies as ACC120</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>MRK 108 - 3 hours</b>                      Introduction to Marketing  <i>Equiv. MRK106 (Part-time Studies)</i>  <i>Co-requisite: EAP500 or EAC149 or</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB470 - 3 hours</b>                      International Effective Selling  <i>prereq INB220</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>OBR250- 3hours</b>                      Organizational Behaviour  <i>prereq.BAM101</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SOC 135 - 3 hours</b>                      Global Economic Issues  <i>Co-requisite: EAP500 or EAC149 or EAC150</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>General Education- 3 hours</b>  <i>Also available in Part-time Studies**</i> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB 345 - 3 hours</b>                      International Transportation  <i>Equiv. INB345 in Part-time Studies</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>QNM 223 - 3 hours</b>                      Business Statistics using Excel  <i>Equiv. QNM222</i>  <i>prereq.QNM106, SMS333 or</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB 355 - 3 hours</b>                      Import / Export Procedures  <i>Equiv. EXM110 or IBS110 (Part-time Studies)</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SMS310 - 3 hours</b>                      Data Analysis Tools for Business                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB365 - 3 hours</b>                      Transborder Procedures  <i>Equiv. CTM107 (Part-time Studies)</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>EAC 594 - 3 hours</b>                      Effective Business Writing  <i>Also available in Part-time Studies</i>  <i>prereq.EAC150</i> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 460 - 3 hours</b>                      Trade Research / Market Analysis  <i>Equiv. EXM203 (Part-time Studies)</i>  <i>prereq.MRK108 and QNM223</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 520 - 3 hours</b>                      International Business Law  <i>Equiv. IBS850 (Part-time Studies)</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 650 - 3 hours</b>                      Export Marketing                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>BUS400- 3 hours</b>                      Business Economics                      (Macroeconomics)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>PMP 200- 3 hours</b>                      Project Management Tools and Techniques                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>CPP100 - 1 hour</b>                      Co-op Professional Theory  <b>Co-op Students Only</b> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>General Education- 3 hours</b>  <i>Also available in Part-time Studies</i> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 500* - 4 hours</b>                      Managerial Accounting                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 530* - 4 hours</b>                      Intl. Procurement Systems                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 555 - 3 hours</b>                      International Negotiation &amp; Relationship Management                      Equiv. MGS 522  <i>prereq.SIB470</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 575 - 3 hours</b>                      Finance  <i>Equiv. FIN401 (Part-time Studies)</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 540* - 4 hours</b>                      Intl. Production Systems                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>CPP 200 - 1 hour</b>                      Co-op Professional Practice  <b>Co-op Students Only</b> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB675 - 3 hours</b>                      International Finance  <i>Equiv. IBS801 (Part-time Studies)</i>  <i>prereq.SIB575</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 600 - 3 hours</b>                      International Management                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 640* - 2 hours</b>                      International Distribution Systems  <i>prereq.SIB530</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 560 - 3 hours</b>                      Entrepreneurship                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>PMP 201 - 3 hours</b>                      Planning and Controlling the Baselines                      Prereq: PMP200                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>CAP 508 - 1 hour</b>                      Career Planning                 </div>

\*SAP certificate subject (must pass all SAP tests & quizzes)

\*\* Students with a Skills Assessment score indicating they require QNM103 in Level 1 should take QNM104 in Level 2 (QNM103 + QNM104 = QNM106).

\*\* General Education courses must be from at least two different content areas (check website: [www.senecacollege.ca/school/els](http://www.senecacollege.ca/school/els)).

◆ Students must maintain a GPA of 2.5 or better to remain in the 3 years diploma program. Students below this GPA will be redirected to BUI (2-year program)

◆ Prereq. for semester 5 is to have semester 1 to 4 completed.

◆ Students applying for co-op in semester 3 must have a minimum GPA of 3.0 and successful completion of all subjects to date.

◆ Students need a minimum of "B" average (3.0 GPA) to receive university transfer credits.

◆ Students taking CPP100 are exempted from CAP508.

Revised: November 2016