

## Business - International Business -- Newnham Campus

Jan 2017 Start & Onward

Level 1 <i>Fall, Winter, Summer</i>	Level 2 <i>Fall, Winter, Summer</i>	Level 3 <i>Fall, Winter, Summer</i>	Level 4 <i>Fall, Winter, Summer</i>
<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>ISC 100 - 2 hours</b>  <u>Introduction to Seneca Studies</u>                      Equiv. PSY356                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>QNM 106 - 4 hours</b>  <u>Mathematics of Finance</u>                      Also available in Part-time Studies                      Equiv. QNM103 plus QNM104*                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>BAM 101 - 3 hours</b>  <u>Introduction to Business Administration</u>                      Also available in Part-time Studies                      Equiv. BAM107 plus BAM108                      Co-requisite: EAP500 or EAC149 or EAC150                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB 220 - 3 hours</b>  <u>Intercultural Organizational Behaviour &amp; Communication</u> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SMS 333 - 3 hours</b>  <u>Computers Applications</u> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>EAC 150 - 3 hours</b>  <u>College English</u>                      Also available in Part-time Studies                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>ACC 106 - 3 hours</b>  <u>Accounting I</u>                      Equiv. ACC120 (Part-time Studies)                      Equiv. ACC103 plus ACC104                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>MRK 108 - 3 hours</b>  <u>Introduction to Marketing</u>                      Equiv. MRK106 (Part-time Studies)                      Co-requisite: EAP500 or EAC149 or EAC150                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 470 - 3 hours</b>  <u>International Effective Selling</u>                      prereq INB220                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>OBR 250- 3hours</b>  <u>Organizational Behaviour</u>                      prereq.BAM101                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SOC 135 - 3 hours</b>  <u>Global Economics Issues</u>                      Co-requisite: EAP500 or EAC149 or EAC150                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>General Education - 3 hours</b>                      Also available in Part-time Studies**                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB 345 - 3 hours</b>  <u>International Transportation</u>                      Also available in Part-time Studies                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>QNM 223 - 3 hours</b>  <u>Business Statistics using Excel</u>                      Equiv. QNM222                      prereq.QNM106, SMS333 or SMS202                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB 355 - 3 hours</b>  <u>Import / Export Procedures</u>                      Equiv. EXM110 (Part-time Studies)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SMS 310 - 3 hours</b>  <u>Data Analysis Tools for Business</u>                      prereq.SMS333                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>INB 365 - 3 hours</b>  <u>Transborder Procedures</u>                      Equiv. CTM107 (Part-time Studies)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>EAC 594 - 3 hours</b>  <u>Business Communication for the Digital workplace</u>                      Equiv. EAC894 (Part-time Studies)                      prereq.EAC150                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 460 - 3 hours</b>  <u>Trade Research / Market Analysis</u>                      Equiv. EXM203/IBS630 (Part-time Studies)                      prereq.MRK108 and QNM223                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 520 - 3 hours</b>  <u>International Business Law</u>                      Equiv. IBS850 (Part-time Studies)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>SIB 650 - 3 hours</b>  <u>Export Marketing</u>                      Equiv: IBS805 (Part-time Studies)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>BUS 400- 3 hours</b>  <u>Business Economics (Macroeconomics)</u> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>CAP 400 - 1 hour</b>  <u>Career Planning</u> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 10px;"> <b>PMP 200- 3 hours</b>  <u>Project Management Tools and Techniques</u> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>General Education - 3 hours</b>                      Also available in Part-time Studies**                 </div>

\* Students with a Skills Assessment score indicating they require QNM103 in Level 1 should take QNM104 in Level 2 (QNM103 + QNM104 = QNM106).

\*\* General Education courses must be from at least two different content areas (check website: [www.senecacollege.ca/school/els](http://www.senecacollege.ca/school/els)).

◆ Students must maintain a GPA of 1.8 or better to remain in the program.

◆ Students must successfully complete EAC150 before they can enter the fourth semester.

Revised: November 2017