

Business Administration - International Business (BAB) -- Newnham Campus
September 2018 Start & Onward

Level 1 <i>Fall, Winter, Summer</i>	Level 2 <i>Fall, Winter, Summer</i>	Level 3 <i>Fall, Winter, Summer</i>	Level 4 <i>Fall, Winter, Summer</i>	Level 5 <i>Fall, Winter</i>	Level 6 <i>Winter, Summer</i>
<p>ISC 100 - 2 hours Introduction to Seneca Studies Equiv. PSY356</p>	<p>ACC 106 - 3 hours Accounting I Also available in Part-time Studies as ACC120</p>	<p>INB 345 - 3 hours International Transportation Equiv. INB345 (Part-time Studies)</p>	<p>SIB 460 - 3 hours Trade Research / Market Analysis Equiv. IBS630 (Part-time Studies) prereq.MRK108 and QNM223</p>	<p>SIB 500* - 4 hours Managerial Accounting prereq.ACC106</p>	<p>SIB675 - 3 hours International Finance Equiv. IBS801 (Part-time Studies) prereq.SIB575</p>
<p>MBF 101 - 3 hours or MBF 100 - 4 hours Mathematics of Business & Finance</p>	<p>MRK 108 - 3 hours Introduction to Marketing Equiv. MRK106 (Part-time Studies) Co-requisite: EAP500 or EAC149 or COM101</p>	<p>QNM 223 - 3 hours Business Statistics using Excel Equiv. QNM222 prereq.QNM106, SMS333 or SMS202</p>	<p>SIB 520 - 3 hours International Business Law Equiv. IBS850 (Part-time Studies)</p>	<p>SIB 530* - 4 hours Intl. Procurement Systems</p>	<p>SIB 600 - 3 hours International Management</p>
<p>BAM 101 - 3 hours Intro. to Business Administration Also available in Part-time Studies Co-requisite: EAP500 or EAC149 or COM101</p>	<p>SIB 470 - 3 hours International Effective Selling prereq INB220</p>	<p>INB 355 - 3 hours Import / Export Procedures Equiv. IBS110 (Part-time Studies)</p>	<p>SIB 650 - 3 hours Export Marketing Equiv. IBS805 (Part-time Studies)</p>	<p>SIB 555 - 3 hours International Negotiation & Relationship Management Equiv. MGS 522 prereq.SIB470</p>	<p>SIB 640* - 2 hours International Distribution Systems prereq.SIB530</p>
<p>INB 220 - 3 hours Inter-cultural Organizational Behaviour & Communication</p>	<p>OBR 250-3hours Organizational Behaviour prereq.BAM101</p>	<p>SMS 310 - 3 hours Data Analysis Tools for Business prereq.SMS333</p>	<p>BUS 400- 3 hours Business Economics</p>	<p>SIB 575 - 3 hours Finance Equiv. FIN401 (Part-time Studies)</p>	<p>SIB 560 - 3 hours Entrepreneurship</p>
<p>SMS 333 - 3 hours Computer Applications Equiv. SMS210 (Part-time Studies)</p>	<p>SOC 135 - 3 hours Global Economic Issues Co-requisite: EAP500 or EAC149 or COM101</p>	<p>INB 365 - 3 hours Transborder Procedures Equiv. CTM107 (Part-time Studies)</p>	<p>PMP 200- 3 hours Project Management Tools and Techniques Also available in Part-time Studies</p>	<p>SIB 540* - 4 hours Intl. Production Systems</p>	<p>PMP 201 - 3 hours Planning and Controlling the Baselines Also available in Part-time Studies prereq: PMP200</p>
<p>COM 101 - 3 hours Communicating across Contexts Also available in Part-time Studies</p>	<p>General Education- 3 hours Also available in Part-time Studies**</p>	<p>EAC 594 - 3 hours Business Communication for the Digital Workplace Equiv. EAC894 (Part-time Studies) prereq. COM101</p>	<p>WTP 100 - 2 hour Work Term Preparation WIL*** Students Only</p>		<p>CAP 508 - 1 hour Career Planning</p>
			<p>General Education- 3 hours Also available in Part-time Studies**</p>	<p>BAB331 Work Term WIL*** Students Only</p>	

*SAP certificate subject (must pass all SAP tests & quizzes)

** General Education courses must be from at least two different content areas (check website: www.senecacollege.ca/school/eis). Students taking BUS400 may not take ECN550 as general education subjects.

***WIL = Work Integrated Learning

◆ Students must maintain a GPA of 2.0 or better to remain in the 3-year diploma program. Students below this GPA will be redirected to BUI (2-year program).

◆ Prereq. for Level 5 is to have Level 1 to 4 completed.

◆ Students enrolled in Level 3 in the fall with a minimum GPA of 3.0, successful completion of all subjects to date, and specific grades in EAC394/594 =C, INB345 & INB355 = B , are eligible to apply for the WIL stream

◆ Students need a minimum of "B" average (3.0 GPA) to receive degree transfer credits.

◆ Students taking WTP100 are exempted from CAP508.

Revised: May 2018