

## BUSINESS ADMINISTRATION PURCHASING AND SUPPLY MANAGEMENT (BAO) 3-year Advanced Diploma Program, Newnham

*Applicable for students who started the program between Winter 2017 and Summer 2018*

Level 1 Winter, Summer, Fall	Level 2 Winter, Summer, Fall	Level 3 Winter, Summer, Fall	Level 4 Winter, Summer, Fall	Level 5 Fall (only)	Level 6 Winter (only)
<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>QNM 106 - 4 hrs.</b>                      Mathematics of Finance  <i>Based on Skills Assessment (you may qualify for MTH158, QNM103, or QNM106) *</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>BAM 101 - 3 hrs.</b>                      Introduction to Business Administration  <i>Coreq. EAC149 or EAP500 or EAC150 **</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>PPS 100 - 3 hrs.</b>                      Professional Presentation Skills                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ISC 100 - 2 hrs.</b>                      Intro. to Seneca Studies                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>EAC 150/COM101- 3 hrs.</b>                      College English  <i>Based on Skills Assessment (you may qualify for EAP300, EAC149/EAP500, or EAC150)</i> </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>SMS 202 - 3 hrs.</b>                      Microcomputer Business Applications (MS Excel)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MRK 108 - 3 hrs.</b>                      Intro to Marketing  <i>Coreq. EAC149 or EAP500 or EAC150 **</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ACC 106 - 3 hrs.</b>                      Accounting                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MAN 200 - 3 hrs.</b>                      Innovation and Entrepreneurship                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OBR 250 - 3 hrs.</b>                      Organizational Behaviour  <i>Prereq. BAM101</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>XXX xxx - 3 hrs.</b>                      General Education Course ***                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OPM 400 - 3 hrs.</b>                      Production &amp; Operations Management  <i>Prereq. SMS202 &amp; QNM106</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>SMS 310 - 3 hrs.</b>                      Data Analysis Tools for Business  <i>Prereq. SMS202</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>HRA 701 - 3 hrs.</b>                      Human Resources                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>CSS 300 - 3 hrs.</b>                      Customer Service Solutions  <i>Prereq. MRK108</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>EAC 594 - 3 hrs.</b>                      Business Communication for the Digital Workplace  <i>Prereq. EAC150</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>XXX xxx - 3 hrs.</b>                      General Education Course ***                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>CRM 400 - 3 hrs.</b>                      Sales and Technology  <i>Prereq. MRK108</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ACC 212 - 3 hrs.</b>                      Financial Analysis  <i>Prereq. ACC106</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MGS 350 - 3 hrs.</b>                      Management Studies: Canadian Business Law  <i>Coreq. EAC149 or EAP500</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>BUS 400 - 3 hrs.</b>                      Business Economics (Macroeconomics)                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MAN 400 - 3 hrs.</b>                      Project Management                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>CAP 500 - 1 hrs.</b>                      Career Planning                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>XXX xxx - 3 hrs.</b>                      General Education Course ***                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OPM 500 - 3 hrs.</b>                      Logistics - Supply Chain Management  <i>Prereq. OPM400</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OPM 600 - 3 hrs.</b>                      Purchasing and Materials Management  <i>Prereq. OPM400</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OPM 610 - 3 hours</b>                      Production Scheduling &amp; Inventory Management  <i>Prereq. OPM400</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>QNM 223 - 3 hrs.</b>                      Business Statistics Using Excel  <i>Prereq. QNM106 &amp; SMS202</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>IBM 600 - 3 hrs.</b>                      International Business Management                 </div>	<div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OPM 510 - 3 hrs.</b>                      Total Quality Management                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>OPM 620 - 3 hrs.</b>                      Advanced Purchasing &amp; Materials Management  <i>Prereq. OPM600</i> </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>ERP 500 - 3 hrs.</b>                      Enterprise Resource Planning                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px; margin-bottom: 5px;"> <b>MGS 522 - 3 hrs.</b>                      Negotiation Strategies for Business                 </div> <div style="border: 1px solid black; border-radius: 10px; padding: 5px;"> <b>MGS 521 - 3 hrs.</b>                      Business Ethics &amp; Values                 </div>

*Prereq. = Pre-requisite Course(s); Coreq. = Co-requisite Course(s)*

**BAO students must maintain a Program GPA of 2.0 or better.**

\* Students with a Skills Assessment score indicating they require QNM103 in Level 1 should take QNM104 in Level 2 (QNM103 + QNM104 = QNM106).

\*\* Students with a Skills Assessment score indicating they require EAP300 cannot take BAM101 or MRK108 until they pass EAP300.

\*\*\* General Education courses must be from at least two different content areas (check website: [www.senecacollege.ca/school/els](http://www.senecacollege.ca/school/els));

ECN550 and ECN502 are not considered General Education courses in this program.