

Business Administration - International Business (BAB) -- Newnham Campus
September 2018 Start & Onward

Level 1 Fall, Winter, Summer	Level 2 Fall, Winter, Summer	Level 3 Fall, Winter, Summer	Level 4 Fall, Winter, Summer	Level 5 Fall, Winter	Level 6 Winter, Summer
<p>ISC 100 - 2 hours Introduction to Seneca Studies</p>	<p>ACC 106 - 3 hours <u>Accounting I</u> Also available in Part-time Studies as ACC120</p>	<p>INB 345 - 3 hours <u>International Transportation</u> Equiv. INB345 (Part-time Studies)</p>	<p>SIB 460 - 3 hours <u>Trade Research / Market Analysis</u> Equiv. IBS630 (Part-time Studies) prereq.MRK108</p>	<p>SIB 500* - 4 hours <u>Managerial Accounting</u> prereq.ACC106</p>	<p>SIB675 - 3 hours <u>International Finance</u> Equiv. IBS801 (Part-time Studies) prereq.SIB575</p>
<p>MBF 101 - 3 hours or MBF 100 - 4 hours <u>Mathematics of Business & Finance</u></p>	<p>MRK 108 - 3 hours <u>Introduction to Marketing</u> Equiv. MRK106 (Part-time Studies) Co-requisite: EAP500 or EAC149 or COM101</p>	<p>QNM 223 - 3 hours <u>Business Statistics using Excel</u> Equiv. QNM222 prereq.QNM106, SMS333 or SMS202</p>	<p>SIB 520 - 3 hours <u>International Business Law</u> Equiv. IBS850 (Part-time Studies)</p>	<p>SIB 530* - 4 hours <u>Intl. Procurement Systems</u></p>	<p>SIB 600 - 3 hours <u>International Management</u></p>
<p>BAM 101 - 3 hours <u>Intro. to Business Administration</u> Also available in Part-time Studies Co-requisite: EAP500 or EAC149 or COM101</p>	<p>SIB 470 - 3 hours <u>International Effective Selling</u> prereq.INB220</p>	<p>INB 355 - 3 hours <u>Import / Export Procedures</u> Equiv. IBS110 (Part-time Studies)</p>	<p>SIB 650 - 3 hours <u>Export Marketing</u> Equiv. IBS805 (Part-time Studies)</p>	<p>SIB 555 - 3 hours <u>International Negotiation & Relationship Management</u> Equiv. MGS 522 prereq.SIB470</p>	<p>SIB 640* - 2 hours <u>International Distribution Systems</u> prereq.SIB530</p>
<p>INB 220 - 3 hours <u>Intercultural Organizational Behaviour & Communication</u></p>	<p>OBR 250-3hours <u>Organizational Behaviour</u> prereq.BAM101 Equiv. HRM742 (Part-time Studies)</p>	<p>SMS 310 - 3 hours <u>Data Analysis Tools for Business</u> prereq.SMS333</p>	<p>BUS 400- 3 hours <u>Business Economics</u></p>	<p>SIB 575 - 3 hours <u>Finance</u> Equiv. FIN401 (Part-time Studies)</p>	<p>SIB 560 - 3 hours <u>Entrepreneurship</u></p>
<p>SMS 333 - 3 hours <u>Computer Applications</u> Equiv. SMS210 (Part-time Studies)</p>	<p>SOC 135 - 3 hours <u>Global Economic Issues</u> Co-requisite: EAP500 or EAC149 or COM101</p>	<p>INB 365 - 3 hours <u>Transborder Procedures</u> Equiv. CTM107 (Part-time Studies)</p>	<p>PMP 200- 3 hours <u>Project Management Tools and Techniques</u> Also available in Part-time Studies</p>	<p>SIB 540* - 4 hours <u>Intl. Production Systems</u></p>	<p>PMP 201 - 3 hours <u>Planning and Controlling the Baselines</u> Also available in Part-time Studies prereq: PMP200</p>
<p>COM 101 - 3 hours <u>Communicating across Contexts</u> Also available in Part-time Studies</p>	<p>General Education- 3 hours Also available in Part-time Studies**</p>	<p>EAC 594 - 3 hours <u>Business Communication for the Digital Workplace</u> Equiv. EAC694 (Part-time Studies) prereq. COM101</p>	<p>WTP 100 - 2 hour <u>Work Term Preparation</u> WIL*** Students Only</p>		<p>CAP 508 - 1 hour <u>Career Planning</u></p>
				<p>BAB331 <u>Work Term</u> WIL*** Students Only</p>	

*SAP certificate subject (must pass all SAP tests & quizzes)

** General Education courses must be from at least two different content areas (check website: www.senecacollege.ca/school/els). Students taking BUS400 may not take ECN550/ECN501/ECN502 as general education subjects.

***WIL = Work Integrated Learning

◆ **Students may attempt a course three times at their own cost (full fee)**

◆ Students must maintain a GPA of 2.0 or better to remain in the 3-year diploma program. Students below this GPA will be redirected to BUI (2-year program).

◆ Prereq. for Level 5 is to have Level 1 to 4 completed.

◆ Students enrolled in Level 3 with a minimum GPA of 3.0, successful completion of all subjects to date, and specific grades in EAC394/594 =C, INB345 & INB355 = B , are eligible to apply for the WIL stream

◆ Students need a minimum of "B" average (3.0 GPA) to receive degree transfer credits.

◆ Students taking WTP100 are exempted from CAP508.

◆ **Students will be eligible to graduate if they have achieved a minimum graduating GPA of 2.0.**

Revised: October 2018