

**Business Administration - International Business (BAB) -- Newnham Campus**  
**September 2018 Start & Onward**

<b>Level 1</b> <i>Fall, Winter, Summer</i>	<b>Level 2</b> <i>Fall, Winter, Summer</i>	<b>Level 3</b> <i>Fall, Winter, Summer</i>	<b>Level 4</b> <i>Fall, Winter, Summer</i>	<b>Level 5</b> <i>Fall, Winter</i>	<b>Level 6</b> <i>Winter, Summer</i>
<p><b>ISC 100 - 2 hours</b> <u>Introduction to Seneca Studies</u></p>	<p><b>ACC 106 - 3 hours</b> <u>Accounting I</u> <i>Also available in Part-time Studies as ACC120</i></p>	<p><b>INB 345 - 3 hours</b> <u>International Transportation</u> <i>Equiv. INB345 (Part-time Studies)</i></p>	<p><b>SIB 460 - 3 hours</b> <u>Trade Research / Market Analysis</u> <i>Equiv. IBS630 (Part-time Studies)</i> <b>prereq.MRK108</b></p>	<p><b>SIB 500* - 4 hours</b> <u>Managerial Accounting</u> <b>prereq.ACC106</b></p>	<p><b>SIB675 - 3 hours</b> <u>International Finance</u> <i>Equiv. IBS801 (Part-time Studies)</i> <b>prereq.SIB575</b></p>
<p><b>MBF 101 - 3 hours or MBF 100 - 4 hours</b> <u>Mathematics of Business &amp; Finance</u></p>	<p><b>MRK 108 - 3 hours</b> <u>Introduction to Marketing</u> <i>Equiv. MRK106 (Part-time Studies)</i> <i>Co-requisite: EAP500 or EAC149 or COM101</i></p>	<p><b>QNM 223 - 3 hours</b> <u>Business Statistics using Excel</u> <i>Equiv. QNM222</i> <b>prereq.QNM106, SMS333 or SMS202</b></p>	<p><b>SIB 520 - 3 hours</b> <u>International Business Law</u> <i>Equiv. IBS850 (Part-time Studies)</i></p>	<p><b>SIB 530* - 4 hours</b> <u>Intl. Procurement Systems</u></p>	<p><b>SIB 600 - 3 hours</b> <u>International Management</u></p>
<p><b>BAM 101 - 3 hours</b> <u>Intro. to Business Administration</u> <i>Also available in Part-time Studies</i> <i>Co-requisite: EAP500 or EAC149 or COM101</i></p>	<p><b>SIB 470 - 3 hours</b> <u>International Effective Selling</u> <b>prereq INB220</b></p>	<p><b>INB 355 - 3 hours</b> <u>Import / Export Procedures</u> <i>Equiv. IBS110 (Part-time Studies)</i></p>	<p><b>SIB 650 - 3 hours</b> <u>Export Marketing</u> <i>Equiv. IBS805 (Part-time Studies)</i></p>	<p><b>SIB 555 - 3 hours</b> <u>International Negotiation &amp; Relationship Management</u> <i>Equiv. MGS 522</i> <b>prereq.SIB470</b></p>	<p><b>SIB 640* - 2 hours</b> <u>International Distribution Systems</u> <b>prereq.SIB530</b></p>
<p><b>INB 220 - 3 hours</b> <u>Intercultural Organizational Behaviour &amp; Communication</u></p>	<p><b>OBR 250- 3hours</b> <u>Organizational Behaviour</u> <b>prereq.BAM101</b> <i>Equiv. HRM742 (Part-time Studies)</i></p>	<p><b>SMS 310 - 3 hours</b> <u>Data Analysis Tools for Business</u></p>	<p><b>BUS 400- 3 hours</b> <u>Business Economics</u></p>	<p><b>SIB 575 - 3 hours</b> <u>Finance</u> <i>Equiv. FIN401 (Part-time Studies)</i></p>	<p><b>SIB 560 - 3 hours</b> <u>Entrepreneurship</u> <i>Equiv. MAN600</i></p>
<p><b>SMS 333 - 3 hours</b> <u>Computer Applications</u> <i>Equiv. SMS210 (Part-time Studies)</i></p>	<p><b>SOC 135 - 3 hours</b> <u>Global Economic Issues</u> <i>Co-requisite: EAP500 or EAC149 or COM101</i></p>	<p><b>INB 365 - 3 hours</b> <u>Transborder Procedures</u> <i>Equiv. CTM107 (Part-time Studies)</i></p>	<p><b>PMP 200- 3 hours</b> <u>Project Management Tools and Techniques</u> <i>Also available in Part-time Studies</i></p>	<p><b>SIB 540* - 4 hours</b> <u>Intl. Production Systems</u></p>	<p><b>PMP 201 - 3 hours</b> <u>Planning and Controlling the Baselines</u> <i>Also available in Part-time Studies</i> <b>prereq: PMP200</b></p>
<p><b>COM 101 - 3 hours</b> <u>Communicating across Contexts</u> <i>Also available in Part-time Studies</i></p>	<p><b>General Education- 3 hours</b> <i>Also available in Part-time Studies**</i></p>	<p><b>EAC 594 - 3 hours</b> <u>Business Communication for the Digital Workplace</u> <i>Equiv. EAC894 (Part-time Studies)</i> <b>prereq. COM101</b></p>	<p><b>WTP 100 - 2 hour</b> <u>Work Term Preparation</u></p>		<p><b>PMP 201 - 3 hours</b> <u>Planning and Controlling the Baselines</u> <i>Also available in Part-time Studies</i> <b>prereq: PMP200</b></p>
			<p><b>General Education- 3 hours</b> <i>Also available in Part-time Studies**</i></p>		<p><b>CAP 508 - 1 hour</b> <u>Career Planning</u></p>
				<p><b>BAB331</b> <u>Work Term</u> <b>WIL*** Students Only</b></p>	

\*SAP certificate subject (must pass all SAP tests & quizzes)

\*\* General Education courses must be from at least two different content areas (check website: [www.senecacollege.ca/school/els](http://www.senecacollege.ca/school/els)).

\*\*Students must choose two general education options in addition to SOC135, and should not take ECN550/ECN501/ECN502 as general education options.

\*\*\*WIL = Work Integrated Learning

◆ **Students may attempt a course three times at their own cost (full fee)**

◆ Students must maintain a GPA of 2.0 or better to remain in the 3-year diploma program. Students below this GPA will be redirected to BUI (2-year program).

◆ Prereq. for Level 5 is to have Level 1 to 4 completed.

◆ Students enrolled in Level 3 with a minimum GPA of 3.0, successful completion of all subjects to date, and specific grades in EAC394/594 =C+, INB345 & INB355 = B , are eligible to apply for the WIL stream

◆ Students need a minimum of "B" average (3.0 GPA) to receive degree transfer credits.

◆ Students taking WTP100 are exempted from CAP508.

◆ **Students will be eligible to graduate if they have achieved a minimum graduating GPA of 2.0.**

Revised: April 2019